

<b>Licensing programmes</b>	<b>Volume License Agreement (VLA)</b>	<b>Site License Agreement (SLA)</b>	<b>Annual Volume License Agreement (AVLA)</b>	<b>Annual Site License Agreement (ASLA)</b>
<b>Ready to buy?</b>	<b>Call +44 (0)1727 201890 or email: <a href="mailto:softwarelicensing@viglen.co.uk">softwarelicensing@viglen.co.uk</a></b>			
<b>Benefits</b>	<p>Purchases can start with a low 10-seat minimum.</p> <p>Mix and match platforms, products (including FileMaker Pro, Pro, FileMaker Pro Advanced, FileMaker Server, FileMaker Server Advanced, and FileMaker Mobile) and upgrades for larger tier discounts.</p> <p>No minimums for adding seats to an existing VLA.</p> <p>No signed contracts required.</p> <p>One installation code per product.</p> <p>One year of Maintenance included.*</p>	<p>Low 50-seat minimum</p> <p>Low cost of entry</p> <p>100% site-wide coverage</p> <p>Easy budget management</p> <p>Right to copy for entire licensed site</p> <p>No minimums for adding seats to an existing SLA</p> <p>One installation code per product</p> <p>No signed contracts required</p> <p>One year of maintenance included*</p>	<p>Very low cost (only 33% of VLA) paid annually</p> <p>Purchases can start with a low 10-seat minimum.</p> <p>Mix and match platforms, products (including FileMaker Pro, Pro, FileMaker Pro Advanced, FileMaker Server, FileMaker Server Advanced, and FileMaker Mobile) and upgrades for larger tier discounts.</p> <p>No minimums for adding seats to an existing AVLA.</p> <p>One installation code per product.</p> <p>One year of Maintenance included.*</p>	<p>Very low cost (only 33% of SLA) paid annually</p> <p>Low 50-seat minimum</p> <p>Low cost of entry</p> <p>100% site-wide coverage</p> <p>Easy budget management</p> <p>Right to copy for entire licensed site</p> <p>No minimums for adding seats to an existing SLA</p> <p>One installation code per product</p> <p>One year of maintenance included*</p>
<b>Who should purchase this type of license?</b>	<p>Business or government agencies, departments and workgroups looking for at least 10 licenses of FileMaker software. This option provides an easy, flexible way to save time and money on volume licensing.</p>	<p>A whole company, subsidiary, or standalone entity, which has 50 or more employees or computers, with a unique taxpayer ID number using a combination of FileMaker products across the organisation. This programme delivers the best return on your investment. Price is based on 100% of total seats for an institution-wide deployment.</p>	<p>Any organisation that may be interested in the VLA but likes the added feature of paying an annual usage fee instead of purchasing outright.</p>	<p>Any organisation that may be interested in a SLA but likes the added feature of paying an annual usage fee instead of purchasing outright.</p>
<b>Minimum initial order</b>	10 licenses	50 licenses	10 licenses	50 licenses
<b>Discounts</b>	<p>Volume licensing savings begin at 16% off single user packages; greater discounts for larger orders.</p>	<p>Site licensing savings begin at 40% off single user packages; greater discounts for larger orders.</p>	<p>Same as VLA, but payment is only 33% of the equivalent VLA price per year.</p>	<p>Same as SLA, but payment is only 33% of the equivalent SLA price per year.</p>
<b>Product mix and match</b>	<p>Customers can mix and match FileMaker</p>	<p>The SLA license includes FileMaker Pro, FileMaker Pro</p>	<p>Same as VLA.</p>	<p>Same as SLA.</p>

	products, platforms, as well as new and upgrade seats to reach the minimum order requirement for each tier. Only FileMaker Pro has tiered discounts. All other products have a single VLA price.	Advanced, FileMaker Server, FileMaker Server Advanced and FileMaker Mobile.		
<b>FileMaker Maintenance Programme</b>	The FileMaker <a href="#">Maintenance Programme</a> assures you and your company have the most current version of FileMaker available during the period of your Maintenance agreement. One year of maintenance is included in your initial purchase.	The FileMaker <a href="#">Maintenance Programme</a> assures you and your company have the most current version of FileMaker available during the period of your Maintenance agreement. One year of maintenance is included in your initial purchase.		
<b>Product fulfillment</b>	One media set CD, which includes the software product and electronic documentation as a PDF file, is included with each product licensing order. Additional media sets can be requested at time of purchase at no additional charge.			

For more information please contact the Viglen Software Licensing Team at [softwarelicensing@viglen.co.uk](mailto:softwarelicensing@viglen.co.uk) or 01727 201 890.